

# Local Market Update – January 2014

A RESEARCH TOOL PROVIDED BY THE MULTIPLE LISTING SERVICE OF HILTON HEAD ISLAND AND THE HILTON HEAD AREA ASSOCIATION OF REALTORS®



## 14: HH / Off Plantation

**+ 11.1%**

Change in  
New Listings

**+ 22.2%**

Change in  
Closed Sales

**- 11.3%**

Change in  
Median Sales Price

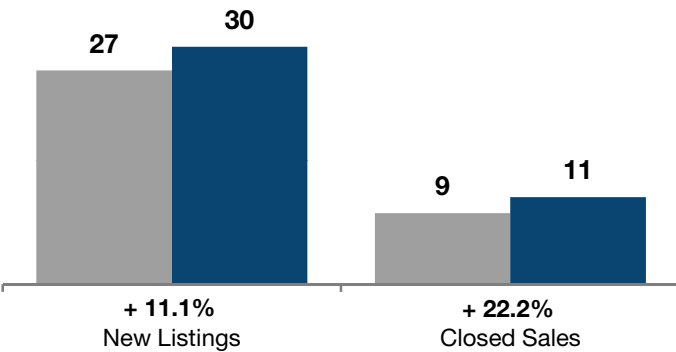
### Attached Condominiums Only

	January			Year to Date		
	2013	2014	+ / -	2013	2014	+ / -
New Listings	27	30	+ 11.1%	27	30	+ 11.1%
Closed Sales	9	11	+ 22.2%	9	11	+ 22.2%
Median Sales Price*	\$151,000	\$133,990	- 11.3%	\$151,000	\$133,990	- 11.3%
Percent of List Price Received*	96.0%	91.2%	- 5.1%	96.0%	91.2%	- 5.1%
Days on Market Until Sale	163	36	- 77.8%	163	36	- 77.8%
Inventory of Homes for Sale	123	102	- 17.1%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

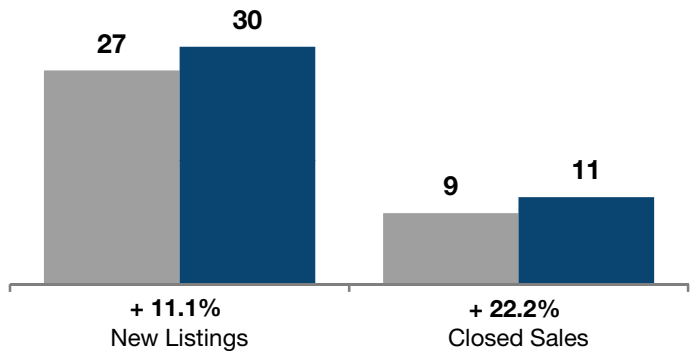
### January

■ 2013 ■ 2014



### Year to Date

■ 2013 ■ 2014

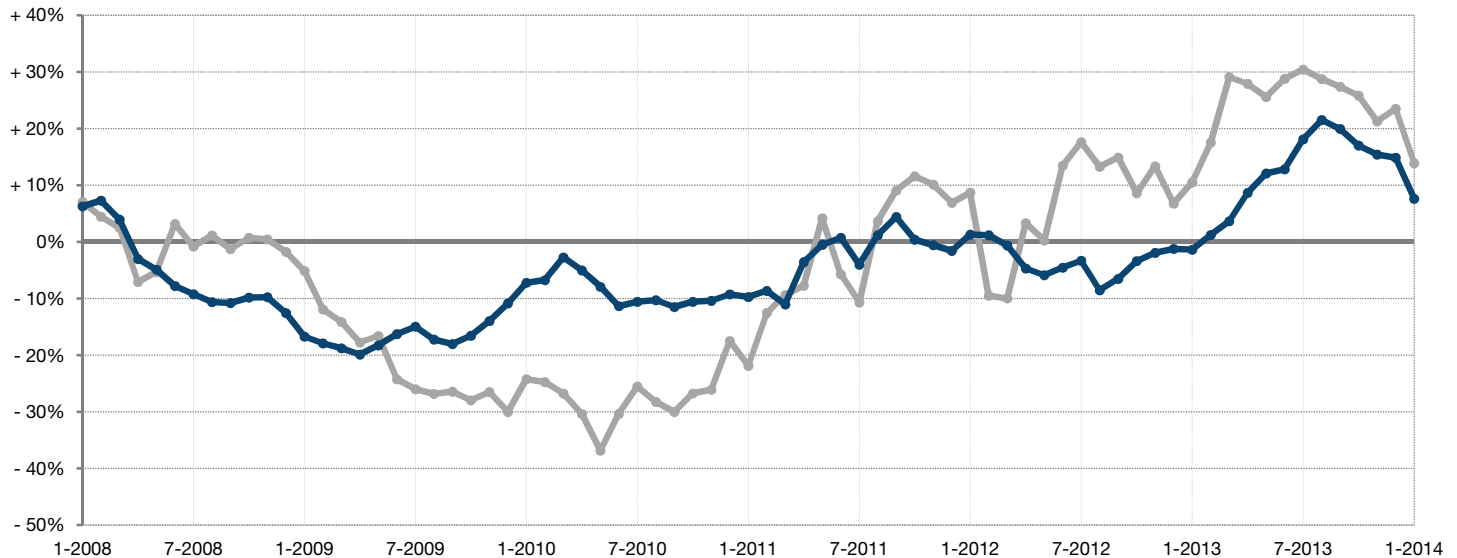


### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

14: HH / Off Plantation – Attached Condominiums Only

All MLS —

14: HH / Off Plantation —



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data is Copyright © 2014 All Rights Reserved. MLS of Hilton Head Island. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.